

BCCC

Brazil-Canada Chamber of Commerce
Chambre de Commerce Brésil-Canada

Brazil-Canada Chamber of Commerce

Annual Report | 2015

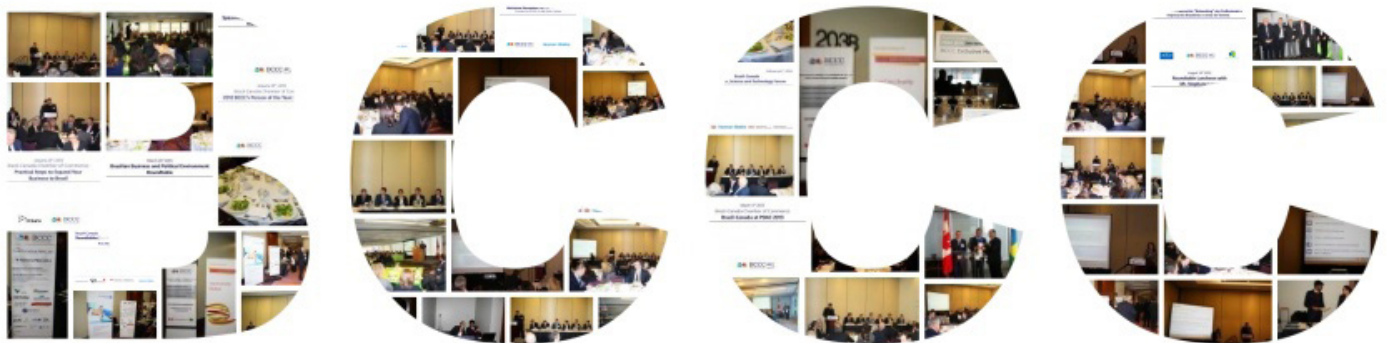


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Message from the Chair



Dear BCCC Member:

I want to thank you for your support of the Brazil-Canada Chamber of Commerce (the “BCCC”). Your support and hard work, together with the commitment of our staff and an engaged Board of Directors is what have made the success we see today as we move forward pursuing our mission of supporting trade and investment between Canada and Brazil. The international arena has changed dramatically during the past few years. Companies doing business between Brazil and Canada also had to adjust their strategy to better deal with the new global economy.

Brazil is currently facing one of its most complicated political crisis since the end of the dictatorial period. The political crisis and recent corruption scandals are growing pains of a young democracy that is vividly fighting corruption in an unprecedented way and should not prevent one to do business in Brazil. Having one of the world’s largest economy and being the most attractive jurisdiction to invest in Latin America, Brazil seems to be starting to get on an upswing trajectory after two long years of economic slowdown, political crisis and major corruption scandals involving several Brazilian companies and politicians.

The new Brazilian interim government is bringing back balance to the political arena and growth (although modest) to the Brazilian economy. While there are some positive indicators, the tail risk with the development of Brazil’s biggest corruption scandals could be profound and with far reaching consequences. Business from both countries are well aware of these challenges and taking advantage of the opportunities that it presents.

Despite Brazil’s challenging economic and political crises, there are several opportunities for Canadian companies doing business in Brazil and vice-versa. The devaluation of the Brazilian currency is helping Brazilian companies to be more competitive abroad and is also attracting foreign investments into the country. FDI in Brazil in 2015 continued on the US\$70 billion- 80 billion range, which is a very positive signal and represents almost half of the total FDI directed to Latin American countries.

The BCCC remains committed in assisting our members to further understand and have access to business opportunities in Brazil and Canada. We had a busy and challenging year and have organized and supported several events and trade missions, including an event in April this year which focused on the Brazilian infrastructure industry and how Canadian investors could better take advantage of existing opportunities in Brazil, mitigate risks and properly structure investments into Brazil.

We believe that great opportunity lies ahead for the BCCC and each of you. In 2016, the BCCC’s Board of Directors started a thorough review of the overall direction and strategy of the BCCC and is in the process of defining the general principles and guidelines moving forward. I am thankful for the engagement and guidance provided by our Board Members as we continue to enhance and implement our strategies and deeply grateful to you, our members, partners and staff for your unwavering support. With the uncertain environment we face in the global economy, and particularly in Brazil, it is also an opportunity to look out to the future and increase trade and investment between those two important countries of the Americas.

Sincerely,

Frederico Marques
Chairman of the Board of Directors of the Brazil-Canada Chamber of Commerce



Events 2015 - 2016

During the second semester of 2015 and the first half of 2016, BCCC has developed and coordinated a number of seminars and forums targeting the interests expressed by our members and showcasing business opportunities between Brazil and Canada.

BCCC continues to review and assess its events to better cater to the needs of our members and to establish strategic partnerships. Our main goal is to provide a high level forum for discussion on the current opportunities in Brazil for Canadian Investors, as well as participate on trade missions organized by our partners to showcase the opportunities Canada offers to Brazilian companies.

2015

EVENTS ORGANIZED BY THE BCCC:

9th Edition of the Brazil-Canada Chamber of Commerce at PDAC Events - March 2nd-3rd, 2015
Toronto, ON - Attendees: 150

Exclusive BCCC Luncheon with Rick Savone: Canada's Ambassador-Designate to Brazil - June 15th, 2015
Toronto, ON - Attendees: 20

Canada-Brazil Dialogue on University-Industry Partnerships for Innovation and Mobility - June 18th, 2015
Toronto, ON - Attendees: 120

Doing Business in Brazil - 9th edition - September 29th, 2015
Toronto, ON - Attendees: 110

2nd BCCC Healthcare Forum followed by Networking Cocktail - November 26th, 2015
Toronto, ON - Attendees: 73

EVENTS SUPPORTED BY THE BCCC:

BCCC Director Marcelo Sarkis Moderates at LatAm Startup Conference - July 10th, 2015
Toronto, ON - Attendees: 100+

BCCC Delegation Attends Durham Region Pan Am Tour - July 14-16, 2015
The Regional Municipality of Durham, ON - Attendees: 100+

BCCC Presents at Bilateral Trade Forum at the Region of Hamilton-Niagara: The Americas Investment Playbook - July 22nd, 2015
Hamilton-Niagara Region, ON - Attendees: 100+

BCCC & MLSE's Brazilian Heritage Night: Welcoming Kaká to the field - August 5th, 2015
Toronto, ON - Attendees: 20+



Events 2015 - 2016

2016

EVENTS ORGANIZED BY THE BCCC:

Start of the Year Luncheon - Members & Partners - January 21st, 2016
Toronto, ON - Attendees: 20

Brazil-Canada at PDAC 2016 - 10th edition - March 7th & 8th, 2016
Toronto, ON - Attendees: 114

BCCC / CCBC How to do Business in Parana - April 27th, 2016
Toronto, ON - Attendees: 20

2nd BCCC Infrastructure Forum - April 29th, 2016
Toronto, ON - Attendees: 60

EVENTS SUPPORTED BY THE BCCC:

2nd Canada-Brazil Language, Education and Workforce Forum - March 21st & 22nd, 2016
Organized by the Canadian Consulate in Sao Paulo, FAUBAI, Universities Canada among others
Sao Paulo, BR - Attendees: 150

Touchdown International Soft Landing Program at Spark Center - May 16th - 20th, 2016
Organized by Spark Centre & The Regional Municipality of Durham
Oshawa, ON - Attendees: 20

Global Affairs Canada IoT & BDA Trade Mission - June 13th (Montreal) & June 16th (Toronto)
Organized by Global Affairs Canada
Toronto, ON - Attendees: 50

CCBC Ontario Softex Trade Mission - July 04th-7th, 2016
Organized by CCBC - Camara de Comercio Brazil-Canada
Toronto, ON - Attendees: 25

Canada Olympic Foundation Networking Cocktail at Canada House - August 13th & 17th
Organized by Canada Olympic Foundation with the support of BCCC and the Canadian Consulate in Rio de Janeiro
Rio de Janeiro



Events 2015 - 2016

2016

UPCOMING EVENTS ORGANIZED BY BCCC:

Annual General Meeting & Networking Happy Hour Event - August 31st, 2016 - Toronto, ON

1st Brazil-Canada Audiovisual Seminar - September 12th, 2016 - Toronto, ON

Doing Business in Goiás - September 20th, 2016 - Toronto, ON (TBC)

Doing Business in Brazil 2016 - 10th Edition - September 28th, 2016 - Toronto, ON

BCCC / Global Affairs PPP Trade Mission / CCPPP Annual Conference - November 16th, 2016 - Toronto, ON

3rd BCCC Healthcare Forum - November 22nd, 2016 - Toronto, ON

BCCC End of the Year Event and Excellence Awards - December 8th, 2016 - Toronto, ON

UPCOMING EVENTS SUPPORTED BY BCCC:

CCBC Coffee Exporters Trade Mission & B2B meetings -- September 26th-28th, 2016 - Toronto, ON

Think Canada - Global Business Summit - October 19th & 20th - Niagara Falls, ON



Operational Committees Report

The BCCC Operational Committees help develop projects, evaluate current and future opportunities, and provide advice on facts and issues concerning their area of expertise. The BCCC Operational Committees meet regularly to discuss new developments, review BCCC projects, and identify future opportunities in their respective industries. The work developed by the BCCC Operational Committees allow us to extend our reach, and thereby, expand on helping companies, individual members and students and transform good opportunities into businesses.

Education

Chair: Fabio Seabra

Healthcare

Chair: Ricardo Meirelles

Innovation Science and Technology

Chair: Marcelo Sarkis

Marketing & Events

Chair: Paola Saad

Mining

Chair: Alexandre Penha (until June 2016)

Chair: Frederico Marques (as from June 2016)

Trade and Investment

Chair: José Bacellar (until December 2015)

John Welch (As from January 2016)

The BCCC committees are composed by BCCC members, if you are interested in joining one of our committees, please contact us at info@brazcanchamber.org.



Education Committee

COMMITTEE MEMBERS:

Chair: Fabio Seabra

Vice Chair: Marcelo Sarkis, Principal at PrimalP

Members: Adriana Hannickel (Brazilian Consulate); Marcus Santos (Ryerson); Vanessa Laufer (UofT)

COMMITTEE MAIN OBJECTIVES IN 2015 / 2016

The Education Committee (EC) was created on 22 June 2015 as an operational committee responsible for advising the Board on all matters related to education at all levels (high school, college/university and languages), including students exchange matters, in Canada and Brazil. A key objective is to facilitate information sharing among BCCC members related to education matters in areas such as basic and advanced language learning, undergrad and post-graduation programs, full diplomas (BA, BS, etc), Masters, PhD, as well as scholarships, incentive programs opportunities between Canada and Brazil, within country frameworks and with the aim of equal flow of students to/from both countries.

MAIN ACTIVITIES IN 2015 / 2016

2ND BRAZIL-CANADA LANGUAGE, EDUCATION AND WORKFORCE FORUM - MARCH 21ST & 22ND - SAO PAULO, BR

The Brazil-Canada Language, Education and Workforce Forum was organized by Languages Canada, Universities Canada, Languages without Borders (Idioma sem Fronteiras), Colleges and Institutes Canada and Faubai, with the support of BCCC and the Consulate General of Canada in Brazil.

The event gathered innovative leaders in international education, language education experts, senior policy makers and industry leaders to discuss the internationalization needs of Brazil and Canada's higher education system and labour force, and identify common solutions to support our mutual internationalization objectives.

REACH OUT MEMBER AND EDUCATIONAL INSTITUTIONS: "WHAT DO YOU NEED?"

PROGRAM PLAN IN 2016 / 2017

Meetings of the committee shall be held bi-monthly at a minimum and more frequently as required. The EC shall develop a limited set of outcome measures relative to the success of its activities and report annually to the Board.



Healthcare Committee

COMMITTEE MEMBERS:

Chair: Ricardo Meirelles

COMMITTEE MAIN OBJECTIVES IN 2015 / 2016

Promote trade and innovative business partnerships between healthcare organizations in both countries, contribute to advancements in the quality of healthcare services and facilitate communication and exchange of best practices between Brazil and Canada's Healthcare markets.

MAIN ACTIVITIES IN 2015 / 2016

The Healthcare committee and the BCCC team delivered the **1st Healthcare Breakfast in 2015**. This event attracted speakers from Brazil and Canada representatives from hospitals, regulatory bodies and industry professionals. Attendees reflected a diverse population from across the health care spectrum. Due to the high profile speakers the event was able to achieve a significant attendee bill rate resulting in a profitable event for the BCCC.

Leveraging this success, the Healthcare committee furthered its efforts to raise awareness about the international research project signed between AC Camargo Cancer Center (Brazil) and Princess Margaret Cancer Centre (Canada) and was able to add the Votorantim group as a potential supporter to this initiative. In addition, the Healthcare committee has kept the interest of other supporters of this international project, such as: Mr. Sanjeev Chowdhury, Consul General of Canada in Rio de Janeiro, Mr. Stéphane Larue, Consul General of Canada in Sao Paulo and representatives of Companhia Vale do Rio Doce, in further discussing ways to contribute for the development of this bi-national molecular cancer research center. The Healthcare committee is also helping Canadian healthcare technology companies, such as JADE Healthcare Group and Axyr Medical System Inc. to identify business opportunities and potential partners in the Brazilian healthcare market.

In addition, the Healthcare committee has identified areas of expertise that Canadian hospitals and healthcare technology companies hold in a variety of topics such as: research processes, consulting services, medical diagnostic systems (PACS), clinical trials, medical equipment, lab diagnostics, among others

PROGRAM PLAN IN 2016 / 2017

Moving forward, for 2016/2017 the main areas of focus for the Healthcare committee will be to enhance its relationship with main sponsors; help Canadian Healthcare SMEs to expand their businesses into the Brazilian market and identify strategic partners, such as: IQG- Health Services Accreditation, which currently holds business relationships with over 400 hospitals in Brazil;

In addition, Healthcare committee will continue its support to the research partnership between Princess Margaret Cancer Center and the AC Camargo Hospital, as well as assist SickKids Hospital and Princess Margaret Cancer Centre to establish relationships with two major Brazilian private hospitals, Rede D'Or and Clinica Sao Vicente respectively.

For the 2016 Healthcare event, which is being planned to take place in November of this year, the Healthcare committee has continually discussed the scope of the event with trade commissionaires and potential speakers from Brazil and Canada in order to develop an informative and compelling content, and repeat the success of last year's event.



Innovation, Science and Technology Committee

COMMITTEE MEMBERS:

Chair: Marcelo Sarkis

Vice Chair: TBC

Members: Ted Hewitt (SSHRC), Fabio Seabra, Marcelo Correa

COMMITTEE MAIN OBJECTIVES IN 2015 / 2016

To further collaborate with academic institutions and commercial entities in establishing events creating opportunities for Canadian and Brazilian interests to meet and discuss collaboration and partnerships. Collaborate with the Canada-Brazil joint committee of science and technology in promotion and organization of bilateral events. Given Canada's federal government focus on sustainable technologies, this should be a focus of the IST committee. Discussions with several Brazilian Federal Ministers regarding collaboration took place. Due to the changes in the Brazilian Federal Government, further discussions were shelved.

MAIN ACTIVITIES IN 2015 / 2016

TOUCHDOWN SOFT LANDING PROGRAM AT SPARK CENTRE IN DURHAM REGION

Results: Several Brazilian Startups have started the process to move their business to Durham region.



Innovation, Science and Technology Committee

TECNOSINOS TECH PARK OF RIO GRANDE DO SUL CEO AND INTERNATIONAL DEVELOPMENT DIRECTOR VISIT TO RYERSON'S DMZ, CENTRE FOR URBAN ENERGY AND VARIOUS PETERBOROUGH PRIVATE AND PUBLIC REPRESENTATIVES AND TRENT UNIVERSITY

Results: Tecnosinos interested in discussions with Ryerson DMZ and Peterborough for future collaboration



All events broke even and or resulted in a profit to the BCCC.

IST COMMITTEE CHAIR MARCELO KONIG SARKIS INTERVIEWED BY CAMÕES RÁDIO



Innovation, Science and Technology Committee

GLOBAL AFFAIRS INTERNET OF THINGS (IoT) & BIG DATA ANALYSIS (BDA) TRADE MISSION - JUNE 13TH (MONTREAL) | JUNE 16TH (TORONTO)

Global Affairs Canada organized a trade mission with 11 Brazilian IoT and BDA companies looking for future partnerships for R&D, commercialization and investment. Sheila Dantas, ICT Trade Commissioner at the Consulate General of Canada in Sao Paulo presented about the Brazilian ICT market and opportunities for Canadian companies. Mr. Andrew Bowder, from NRC-IRAP explained the opportunities offered by The Canadian International Innovation Program to Brazilian and Canadian companies interested in developing joint R&D projects. Mr Marcelo Sarkis, Chair of BCCC IST Committee presented about the key points of doing business in Canada

BCCC supported Global Affairs by inviting our network to attend, as well as to organize a visit at Ryerson University and the DMZ in Toronto as well as to the Spark Centre in Oshawa.



CCBC / BCCC SOFTEX TRADE MISSION - JULY 5TH-8TH | TORONTO, ON

CCBC organized the 4th Softex Trade Mission, with 5 Brazilian technology entrepreneurs interested in the internationalization of their company. With more than 40 meetings, the Brazilian executives were able to take part in commercial and technical meetings, narrowing their relationship with major Canadian players, among them TD Bank, Scotiabank, Royal Bank of Canada, Loblaw and Aecon Group.

BCCC helped them to connect with Office of Small and Medium Enterprises (OSME), a Canadian government agency that helps SME's to navigate the process of selling to the public sector. A OSME Representative made a presentation to the group, which was very fruitful, since many companies have technologies for the government

PROGRAM PLAN IN 2016 / 2017

Meetings of the committee shall be held bi-monthly at a minimum and more frequently as required. The EC shall develop a limited set of outcome measures relative to the success of its activities and report annually to the Board.



Mining Committee

COMMITTEE MEMBERS:

Frederico Marques (Chair), Cory McPhee, Cintia Zanellato, Daniel Ricica, Stephen Keith, Orlee Wertheim, Franz Brandenberger, Luis Azevedo, Rafael Chucri.

COMMITTEE MAIN OBJECTIVES IN 2015 / 2016

The Committee will continue to focus its efforts to tailor the PDAC events with the view to be the “go-to” events for discussions and networking among the Brazilian and international mining communities. We believe the relevance of our speakers, companies and attendees are the best tools to continue to attract the maximum number of sponsors and attendees. We will continue to hold our panels in high standards to reap the benefits when the mining market is more attractive

MAIN ACTIVITIES IN 2015 / 2016

10TH EDITION OF THE BRAZIL-CANADA CHAMBER OF COMMERCE AT PDAC EVENTS (MARCH 7TH AND 8TH, 2014)

The 10th Edition of the Brazil-Canada Chamber of Commerce at PDAC was divided in two main events: (1) Brazil-Canada Mining Breakfast; and (2) Brazil-Canada Exclusive Capital Markets Mining Luncheon. The events had over 100 attendees and an incredible agenda. During the breakfast session we had Patricia Mohr, Vice-President, Economics & Commodity Market Specialist at Scotia Capital, giving a presentation about 2016 Commodity Overview and Forecast; Carlos Nogueira da Costa Junior, Brazilian Deputy Minister of Mines, giving a presentation about the Brazilian mining Industry and the status of upcoming mining regulation; Elian Terner, Managing Director, Global Investment Banking at Scotiabank, presenting about Mining Capital Markets; Tito Martins, CEO of Votorantim Metais, discussing Prospects and Trends of the Mining Industry in Brazil and the World; Nadia Avila Lopez, Regional Manager South America – Export Development Canada, presenting about EDC’s activities in Brazil; and Martin Valdes, Head of Latin America, Resource Capital Funds, presenting about Private Equity Approach to Mining Projects & Mining M&A in Latin America. During the luncheon, we hosted Joaquim Muniz, Partner at Trench, Rossi e Watanabe; Eduardo Ledsham, former Executive Director of Vale and CEO of B&A Mineração; and Robert Peterman, Director, Global Business Development at the Toronto Stock Exchange and TSX Venture discussing Canadian equity capital markets for mining companies: current status and trends.

PROGRAM PLAN IN 2016 / 2017

We will organize next year the Brazil-Canada at PDAC 2017, hopefully with the presence of the new Brazilian Minister and/or Deputy Minister of Mines.



Trade & Investment Committee

COMMITTEE MEMBERS:

John Welch (Chair), Paola Saad, Paulo Silva

COMMITTEE MAIN OBJECTIVES IN 2015 / 2016

The Committee aims to promote bi-lateral cooperation, trade and investment opportunities, as well as to create a systematized process to facilitate companies Introduction and meeting arrangements.

MAIN ACTIVITIES IN 2015 / 2016

9TH EDITION - DOING BUSINESS IN BRAZIL FORUM | SEPTEMBER 29TH, 2015, TORONTO

BCCC offered an in-depth program with a series of 5 panels to address both the opportunities and challenges facing companies who wished to engage with the Brazilian market in 2015. In the first panel, our panelists spoke about the Logistics and facts of doing business. The second panel was focused on economic and political landscape, and opportunities in uncertain times. Our key note speaker was Councillor Ana Bailao of City of Toronto. In the afternoon we spoke about how to be ready to do business in Brazil as well as how to build alliances and enter the Brazilian market. And the last panel was focused on the business of Education, moderated by Canadian Consul General in Sao Paulo, Mr. Stephane Larue.

We had over 90 attendees and a very successful event.

BCCC START OF THE YEAR NETWORKING LUNCHEON - JANUARY 21ST, 2016

In January, BCCC offered to its members and partners an networking luncheon to say acknowledge all the work done by Ambassador Jose Vicente de Sa Pimentel, former Consul General of Brazil in Toronto and thank him for the support in the past two years. Our key-note speaker was Mr. John Welch, Chair of the Committee and Managing Director at CIBC World Markets, who explained about the economic and political situation in Brazil and what to expect in the month to come.

We had around 25 members and partners attending the luncheon

PROGRAM PLAN IN 2016 / 2017

The Committee is organizing the 10th edition of Doing Business in Brazil event on September 28th, 2016. The event will be focused on investment opportunities in Brazil.

The committee also plans other activities towards four key objectives: (i) bring new active members to the committee and solidify a new leadership for 2017; (ii) bring back the successful webinars programs, (iii) keep the interaction with CCBC in Brazil to support trade missions and Brazilian companies interested in Doing Business in Canada; (iii) organize bi-monthly roundtable events with key-note speakers to talk about investment opportunities in Brazil (iv) implement the BCCC Referral Program for Business Development.



Chapter Report

BCCC is a national organization based in Toronto, ON. It has recently expanded into creating chapters to better serve membership and give access to players around Canada. BCCC currently has an active chapter in Winnipeg, Manitoba.

Winnipeg, MB

Representative: Gustavo Zentner

The BCCC Chapters are composed by BCCC members.

If you are interested in developing a Chapter in Montreal, Vancouver or Calgary, please contact us at info@brazcanchamber.org.



Winnipeg Chapter

CHAPTER REPRESENTATIVE

Gustavo Zentner, MBA, CITP

CHAPTER MAIN OBJECTIVES IN 2015 / 2016

- Grow membership and local financial support to chapter.
- Host incoming visit of government officials from Brazil (in coordination with BCCC national).
- Enhance support and recognition by Provincial and Federal government of chapter in MB.
- Organize and participate at a trade show in Brazil relevant to the Manitoba economy.
- Increase referral and market access program to support companies interested in Brazil.
- Increase and document testimonials on chapter activities and Chair support to local institutions.

MAIN ACTIVITIES IN 2015 / 2016

- Delivered a talk to a Group of University students on the Brazilian economy and opportunities in multiple sectors. Engaged in conversations and supported a Manitoba – Brazil link initiative.
- Interacted with local government and promoted the Chamber and various BCCC Committees. Through periodic meetings with local organizations, the Chair raises awareness of multi-sectoral work done in Brazil and through BCCC national.
- Supported the acquisition of a Brazilian company in the agricultural sector by a Manitoba business conglomerate.

Education

- The Chair made presentations to the Manitoba Institute of Trade Technologies promoting Brazilian capabilities and supporting MITT effort's to recruit Brazilian students for their programs.
- Promoted the Science without Borders Brazil initiative. Met with UofM lead person for the program and represented BCCC on a roundtable discussion session on industrial cooperation. UofM is interested in recruiting more MBA and PhD students for their programs.

GOVERNMENT ACCESS AND PROMOTION

- A new provincial administration took office in April 2016. The Chair has secured meetings with newly elected officials and Deputy Minister level to re-engage in conversations linking Manitoba and Brazil. There is recognition that Brazil is not a top priority market for Manitoba's economy and that new efforts will be made to change that, with a potential government visit to Brazil before Christmas 2017.

- The province has a trade support agent in Sao Paulo and there are facilitated ongoing consultations for Manitoba companies interested in the market on a support capacity. The chapter is consulted and lends support through personal meetings and business advisory and awareness in preparation for outgoing missions and trade show attendance. These efforts are growing and resulted in closer collaboration with industry.

Key sectoral focus continues to be in exports and trade, construction, agriculture, new technologies and science, education and tourism.



Winnipeg Chapter

PDAC 2016

In 2016, Mr. Zentner travel to Toronto and raised awareness on multiple activities with the local Ministry of Mines, Manitoba. Gustavo presented on leads and market access to Brazil including an export presentation to delegates and interacted through the various activities at PDAC.

MANUFACTURING AND INVESTMENT IN BRAZIL

Mr. Zentner delivered two seminar-like presentations to the CME manufacturing sector highlighting industry opportunities and challenges in Brazil. He also addressed the World Trade Centre conference on MERCOSUR issues and outlined investment opportunities in Brazil.

BRAZILIAN CITIZENS GROUP

Mr. Zentner is actively engaged with a group of local immigrants from Brazil engaged in forming a council to deal with Brazil-Manitoba affairs. He is now supporting efforts leading to a closer interactive program with the Consulate in Toronto to support the growing Brazilian community in Manitoba.

MANITOBA GOVERNMENT CONSULTATION

Ongoing on various government issues. This will be a liaison point with BCCC national when pertinent.

MEETINGS WITH CONSUL GENERAL AND AMBASSADOR

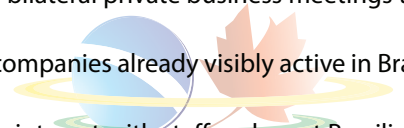
Ongoing. There will be a new outreach trip to Toronto to meet and raise awareness on Manitoba activities prior to the first official visit to Manitoba. Scheduled an introductory to Ambassador Ana Beltrame.

MANITOBA CHAPTER SET UP

A more formally dedicated BCCC, Manitoba Chapter set-up to allow Brazilians and those interested in using office space and meeting discussions, interactions to use our headquarters, office and boardroom for meetings, calls and consultations with Brazilians. Among the benefits, visitors can find printed materials and a reference to Brazilian state and industry related information, reports, and coaching provided by the Chair.

PROGRAM PLAN IN 2016 / 2017

- To co-host incoming visit of Ministry of Agriculture (July 2016) - Postponed. MB chapter to engage with key local stakeholders to sponsor and support.
- To introduce five new corporate members to BCCC national (by August 2017)
- To partner with CME-MB to have a Brazil market info / entry on manufacturing session (May 2017)
- Chair interested in a high profile visit to use as part of a trade event and to hold bilateral private business meetings to raise membership and sponsorship for local chapter activities.
- Business promotion and engagements. To host a business roundtable for local companies already visibly active in Brazil such as Gerdau, Vale, MacDon, New Flyer, AGI, EDC, Scotiabank, among others.
- To travel to Toronto and attend PDAC 2017 in support of BCCC national plans, to interact with staff and meet Brazilian delegates.



Unaudited Financials 2015

Brazil-Canada Chamber of Commerce Balance Sheet (unaudited)

As at:	Dec-31 2015	Unaudited Dec-31 2014
Assets		
Cash	\$ 34,279	\$ 4,869
TD Bank Savings - Visa Deposit	11,005	10,030
Accounts Receivable	15,065	3,390
Prepaid Expense & Deposits	837	2,900
Total Current Assets	<u>61,187</u>	<u>21,189</u>
Total Assets	<u>\$ 61,187</u>	<u>\$ 21,189</u>
Liabilities and Net Assets		
Accounts Payable	\$ 1,310	\$ 1,424
Bonus Payable	22,277	29,277
HST Payable	4,753	(302)
QST Payable	514	519
Total Liabilities	<u>28,854</u>	<u>30,918</u>
Unrestricted Net Assets - Beginning	(9,729)	20,710
Net Earnings	42,063	(30,439)
Unrestricted Net Assets - End of Year	<u>32,334</u>	<u>(9,729)</u>
Total Liabilities and Net Assets	<u>\$ 61,187</u>	<u>\$ 21,189</u>



Unaudited Financials 2015

Brazil-Canada Chamber of Commerce Statement of Revenues & Expenditures (unaudited)

	Dec-31 2015	YTD Dec-31 2015	YTD Budget Dec-31 2015	Variance from Budget	Unaudited Dec-31 2014
Revenues					
Membership Fees	\$ 5,500	\$ 60,930	\$ 110,000	\$ (49,070)	\$ 44,900
New Membership Fees	-	14,483	-	14,483	10,500
Events	75	41,113	46,500	(5,387)	59,745
Government Sponsorship	3,000	15,000	15,400	(400)	15,400
Interest Income	0	3	-	3	9
	<u>8,575</u>	<u>131,529</u>	<u>171,900</u>	<u>(40,371)</u>	<u>130,554</u>
Expenditures					
Events	-	10,247	4,000	(6,247)	3,868
Staff Costs	4,246	38,289	97,450	59,161	39,377
Bonus and Commission	-	-	-	-	40,574
Consulting Fees (Part-Time)	-	290	500	210	6,000
Rent	279	6,542	18,000	11,458	21,056
Administration Fees	2,000	24,000	24,000	-	24,000
Office and general	95	898	16,800	15,902	6,221
Insurance	-	606	800	194	756
Membership and subscription	-	100	-	(100)	100
Meetings and travel	-	591	2,400	1,809	2,251
Bank Charges	221	1,960	1,200	(760)	2,091
Telephone	4	549	3,600	3,051	1,972
Website development	400	4,875	4,800	(75)	8,704
Foreign Exchange	-	-	-	-	(472)
Bad Debt Expense	-	520	-	(520)	4,495
	<u>7,246</u>	<u>89,466</u>	<u>173,550</u>	<u>84,084</u>	<u>160,993</u>
Net Earnings	<u>\$ 1,330</u>	<u>\$ 42,063</u>	<u>\$ (1,650)</u>	<u>\$ 43,713</u>	<u>\$ (30,439)</u>



Unaudited Financials 2015

Brazil-Canada Chamber of Commerce Statement of Events Revenues & Expenditures (unaudited)

	Dec-31 2015	YTD Dec-31 2015	YTD Budget Dec-31 2015	Variance from Budget	Unaudited Dec-31 2014
Revenues Events					
PDAC	\$ -	\$ 4,372	\$ 3,000	\$ 1,372	\$ 4,253
Doing Business in Brazil	-	3,947	2,500	1,447	2,820
Luncheon with the Canadian Consul	-	-	-	-	133
HealthCare Breakfast	75	2,852	-	-	-
End of the year	-	-	-	-	1,814
Sponsorship PDAC	-	24,500	30,000	(5,500)	40,725
Event Sponsorship	-	5,442	17,400	(11,958)	10,000
	<u>75</u>	<u>41,113</u>	<u>52,900</u>	<u>(11,787)</u>	<u>59,745</u>
Expenditures Events					
PDAC	-	3,443	3,000	(443)	2,874
Doing Business in Brazil	-	1,699	500	(1,199)	242
Partnership for innovation	-	2,837	-	(2,837)	-
HealthCare Breakfast	-	2,268	-	-	-
End of the year	-	-	-	-	752
	<u>-</u>	<u>10,247</u>	<u>3,500</u>	<u>(4,479)</u>	<u>3,868</u>
Gross Profits Events	<u>\$ 75</u>	<u>\$ 30,866</u>	<u>\$ 49,400</u>	<u>\$ (7,308)</u>	<u>\$ 55,877</u>



Unaudited Financials - YTD July 2016

Brazil-Canada Chamber of Commerce Balance Sheet (unaudited)

As at:	Jul-31 2016	Unaudited Dec-31 2015
Assets		
Cash	\$ 59,020	\$ 34,279
TD Bank Savings - Visa Deposit	11,006	11,005
Accounts Receivable	4,520	11,495
Prepaid Expense & Deposits	837	837
Property, Plant & Equipment	1,276	-
Total Current Assets	<u>76,658</u>	<u>57,617</u>
Total Assets	<u><u>\$ 76,658</u></u>	<u><u>\$ 57,617</u></u>
Liabilities and Net Assets		
Accounts Payable	\$ 2,459	\$ 1,465
Severance Payable	15,277	22,277
HST Payable	(710)	4,345
QST Payable	-	514
Total Liabilities	<u>17,027</u>	<u>28,601</u>
Unrestricted Net Assets - Beginning	29,016	(9,730)
Net Earnings	30,615	38,746
Unrestricted Net Assets - End of Year	<u>59,631</u>	<u>29,016</u>
Total Liabilities and Net Assets	<u><u>\$ 76,658</u></u>	<u><u>\$ 57,617</u></u>



Unaudited Financials - YTD July 2016

Brazil-Canada Chamber of Commerce Statement of Revenues & Expenditures (unaudited)

	Jul-31 2016	YTD Jul-31 2016	YTD Budget Jul-31 2016	Variance from Budget	YTD Jul-31 2015	Unaudited Dec-31 2015
Revenues						
Membership Fees	\$ -	\$ 55,530	\$ 69,500	\$ (13,970)	\$ 35,450	\$ 60,750
New Membership Fees	-	3,000	-	3,000	1,150	14,483
Events	-	32,984	69,000	(36,016)	37,314	53,113
Interest Income	-	0	-	0	3	3
	<u>-</u>	<u>91,515</u>	<u>138,500</u>	<u>(46,985)</u>	<u>73,917</u>	<u>128,349</u>
Expenditures						
Events	-	6,599	20,700	(14,101)	6,281	10,359
Staff Costs	2,966	26,021	31,427	(5,406)	20,805	38,289
Consulting Fees (Part-Time)	-	-	-	-	290	290
Professional Fees	-	4,742	-	4,742	-	-
Rent	279	1,953	1,963	(10)	5,147	6,542
Administration Fees	2,000	14,000	14,000	-	14,000	24,000
Office and general	75	805	3,500	(2,695)	642	922
Insurance	-	1,227	800	427	606	606
Membership and subscription	-	125	-	125	100	100
Meetings and travel	5	135	1,400	(1,265)	447	591
Bank Charges	55	1,338	700	638	674	1,960
Telephone	-	133	-	133	516	549
Website development	400	3,200	2,800	400	2,875	4,875
Amortization Expense	82	206	-	206	-	-
Bad Debt Expense	-	415	-	415	220	520
	<u>5,862</u>	<u>60,899</u>	<u>77,290</u>	<u>(16,391)</u>	<u>52,604</u>	<u>89,603</u>
Net Earnings	<u>\$ (5,862)</u>	<u>\$ 30,615</u>	<u>\$ 61,210</u>	<u>\$ (30,595)</u>	<u>\$ 21,313</u>	<u>\$ 38,746</u>



Unaudited Financials - YTD July 2016

Brazil-Canada Chamber of Commerce Statement of Events Revenues & Expenditures (unaudited)

	Jul-31 2016	YTD Jul-31 2016	YTD Budget Jul-31 2016	Variance from Budget	YTD Jul-31 2015	Unaudited Dec-31 2015
Revenues Events						
PDAC	\$ -	\$ 6,204	\$ 15,000	\$ (8,796)	\$ 33,872	\$ 33,872
Doing Business in Brazil	-	-	-	-	-	8,947
Doing Business in Parana	-	480	-	-	-	-
HealthCare Breakfast	-	-	-	-	-	6,852
Start of the Year	-	3,460	-	3,460	-	-
Infrastructure Forum	-	12,841	15,000	(2,159)	-	-
Partnership for Innovations	-	-	-	-	3,000	3,000
Annual Sponsorship	-	10,000	22,500	(12,500)	-	-
Fintech Innovation Week	-	-	3,000	(3,000)	-	-
Roadshow Agritech	-	-	2,000	(2,000)	-	-
Sustainability Trade Mission	-	-	5,000	(5,000)	-	-
Oil & Gas Sustainability (Calgary)	-	-	1,500	(1,500)	-	-
BCCC Social Networking Cocktail	-	-	5,000	(5,000)	-	-
End of the Year	-	-	-	-	442	442
	<u>-</u>	<u>32,984</u>	<u>69,000</u>	<u>(36,496)</u>	<u>37,314</u>	<u>53,113</u>
Expenditures Events						
PDAC	-	4,584	3,000	1,584	3,443	3,443
Doing Business in Brazil	-	-	-	-	-	1,699
Doing Business in Parana	-	531	-	531	-	-
Partnership for innovation	-	-	-	-	2,837	2,950
Infrastructure Forum	-	328	10,000	(9,672)	-	-
HealthCare Breakfast	-	-	-	-	-	2,268
Start of the Year	-	1,156	-	1,156	-	-
Fintech Innovation Week	-	-	500	(500)	-	-
Roadshow Agritech	-	-	500	(500)	-	-
Sustainability Trade Mission	-	-	1,000	(1,000)	-	-
BCCC Social Networking Cocktail	-	-	3,700	(3,700)	-	-
Oil & Gas Sustainability	-	-	1,000	(1,000)	-	-
	<u>-</u>	<u>6,599</u>	<u>19,700</u>	<u>(13,101)</u>	<u>6,281</u>	<u>10,359</u>
Gross Profits Events	<u>\$ -</u>	<u>\$ 26,385</u>	<u>\$ 49,300</u>	<u>\$ (23,395)</u>	<u>\$ 31,034</u>	<u>\$ 42,753</u>

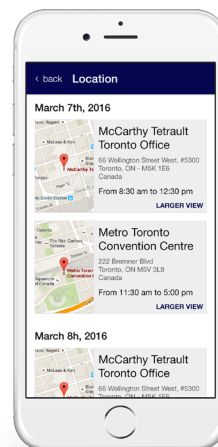
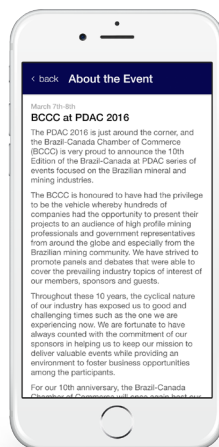
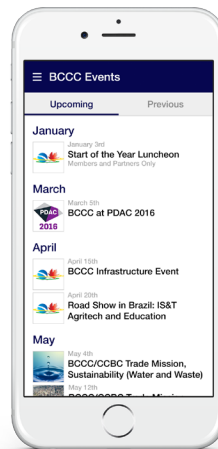


BCCC Website & Events App

BCCC has hired a new web provider called Interativa to manage our website, create an working mobile version and develop an events application, aiming to make it easier for our members, partners and guests to register, get updates on the programs and access relevant documents related to each event.

The app is being tested, and will be launched in the upcoming weeks.

Here you can have a little taste of how the app will look like:



BCCC Website & Events App

The website has also been updated and upgraded to a better mobile version.

In order to create content for the website and add more values to our members, we would like to ask all of members to collaborate by sending us information and reports relevant to each industry.

WEBINARS

The BCCC wants to launch a new series of webinars, to display on our website. The webinars are a way for our members to share their knowledge with the world.

REPORTS

The BCCC would like to start a “How to” series of guides, sponsored by our members. This could be a good channel for the members to create awareness about their specialty sectors and for their brand. We would like to invite all of you to collaborate by sending us any reports / papers / information about your company that you would like to be shared with our members, partners and readers.

IF YOU ARE INTERESTED ON COLLABORATING AND SPONSORING EITHER A **WEBINAR** OR A **SERIES OF REPORTS**,
PLEASE CONTACT US AT INFO@BRAZCANCHAMBER.ORG.



Schedule

BCCC 2016 Membership & Sponsorship Package

The BCCC 2016 Membership & Sponsorship Packages were approved by the Board of Directors of the BCCC in December 2015. The new membership and sponsorship structures grant our members several new benefits.

If you have not renewed your 2016 membership yet or would like to become a member, please use the attached form. For additional information, please contact us at info@brazcanchamber.org or at **(416) 646 - 6770**.



About Us

Established in 1973, the Brazil-Canada Chamber of Commerce (BCCC) is a business association with the primary objective of fostering stronger commercial relations between Brazil and Canada.

Headquartered in Toronto, the BCCC is incorporated under the Canada Not-for-Profit Corporations Act and is composed of a volunteer Board of Directors, Industry Committees and Chapter in Winnipeg, composed of renowned industries leaders and experts in doing business between Brazil and Canada.

The BCCC plays a vital role in linking players from private and government sectors who work together to strengthen bilateral trade and investments opportunities.

The BCCC facilitates dialogue among Brazilian and Canadian companies and governments and assist our members in identifying key opportunities to expand their activities. As a forum that involves senior business and diplomatic corps with interest in Brazil and Canada, the BCCC keeps our members informed about the latest political and economic developments that may impact trade and investment between Brazil and Canada.

Our members represent a wide variety of business sectors, including but not limited to mining, oil & gas, infrastructure, science & technology, education, health care, clean energy, pharmaceutical, agriculture, nanotechnology, as well as representatives of the Brazilian and Canadian governments and agencies.

5 Main reasons why you should become a member

- 1. Leading Chamber of Commerce in Canada.** The BCCC is the leading chamber of commerce in Canada focused on the Brazilian market and on trade and investment between Brazil and Canada.
- 2. Source of Information and Opportunities.** The BCCC hosts conferences, workshops, and roundtable discussions with high-level representatives from business and government on a regular basis, providing our members with updated information about:
 - Current economic, political and legal trends that may impact bilateral trade and investment between Brazil and Canada;
 - Investment and trade opportunities in both Brazil and Canada;
 - Key industries analysis and overview; How to access the Brazilian and Canadian markets; and
 - Cultural and business differences and similarities: how to partner and do business.
- 3. Promote your Company to the Right Audience.** The BCCC can assist you in promoting your business and the activities that your company is conducting in Brazil and/or in Canada to a targeted and focused audience.
- 4. Neutral Forum.** The BCCC is a neutral forum to discuss government policies and strategies that may impact the business of our members. Together with our members we evaluate government strategies and industry trends to better assist our members in positioning themselves to do business in Brazil and/or Canada.
- 5. Bringing People and Companies Together.** The BCCC brings together people and companies that are interested in and/or are doing business between Brazil and Canada.

Mission

To continue strengthening and growing the link between Brazil and Canada and provide a solid platform for bilateral business by highlighting the multiple investment and trade opportunities that Brazil and Canada have to offer to our members.

Goals

To assist our members in doing business in both Brazil and Canada by providing key tools, resources and a neutral forum for members to conduct their activities including networking with their peers, experts, customers and related stakeholders, including government representatives of both countries.

Our goals also include the delivery of best practices in governance, business information and opportunities in Brazil and Canada, strategic partnerships and member value.

Brazil-Canada Chamber of Commerce

401 Bay Street, Suite 1600
Toronto Ontario - M5H 2Y4

Phone: +1 416 646 6770
Fax: +1 416 363 0406
info@brazcanchamber.org

www.brazcanchamber.org

Membership & Main Benefits

BCCC Partner Member

Investment: Leading or Corporate Member+ \$2,500 + Event Cost per year

- Logo displayed on the BCCC webpage as Partner Member (Member & Event Pages)
- Right to host 1 of the BCCC Pillar Events during the next 3 years
- Right to recommend the key note speaker, appoint 2 speakers and be the moderator
- Logo displayed on the BCCC event website and event printed materials as Partner Member
- Right to participate on the related BCCC Committee
- 10 Free Tickets to the hosting event
- Commitment: 3 years

BCCC Leading Member

Investment: \$7,500 per year (plus applicable taxes)

- Logo displayed on the BCCC webpage as Leading Member (Opening Page)
- Right to create 2 webinars or to upload 2 institutional videos on BCCC website
- Right to participate on each BCCC Committee
- Access to the BCCC Member Exclusive Database and Webpage
- 2 Free tickets to all satellite events
- Commitment: 3 years

BCCC Corporate Member

Investment: \$5,000 per year (plus applicable taxes)

- Logo displayed on the BCCC webpage as Corporate Member (Member Webpage)
- First call to sponsor events
- Right to create 1 webinar or to upload 1 institutional video on BCCC website per year
- Access to the BCCC Member Exclusive Database and Webpage
- Right to participate in up to 2 BCCC Committees
- 1 Free ticket to Diplomatic Roundtables

BCCC Education Institution Member

Investment: \$1,500 per year (plus applicable taxes)

- Logo displayed on the BCCC Member Webpage as BCCC Education Member
- Right to Participate in the BCCC Education Committee
- Access to the BCCC Member Exclusive Database and Webpage

BCCC Small Business Member *companies with max 3 employees

Investment: \$1,200 per year (plus applicable taxes)

- Logo displayed on the BCCC Member Webpage as BCCC Small Business Member
- Right to Participate in one BCCC Committee
- Access to the BCCC Member Exclusive Database and Webpage

BCCC Individual Member

Investment: \$500 per year (plus applicable taxes)

- Name displayed on the BCCC Member Webpage as BCCC Individual Member
- Eligible to Participate in one BCCC Committee
- Access to the BCCC Member Exclusive Database and Webpage

BCCC Student Member

Investment: \$250 per year (plus applicable taxes)

- Name displayed on the BCCC Member Webpage as BCCC Student Member

Experience the power of a network that your business needs in order to thrive

Become a Member Today

Join the BCCC today and connect with successful and influential people and business.

Choose the right type of membership for your company and enjoy the benefits of being a member of the BCCC.

We appreciate your business and are looking forward to working together with you and your company.

Board of Directors

Frederico Marques, Chair, McCarthy Tétrault • John Welch, Vice-Chair, CIBC World Markets • Alex Penha • Cory McPhee, Vale • Daniel Ricica, KPMG • Fabio Theophilo • Fabio Seabra • Gustavo Zenter • Joanne Tognarelli, EDC • Joseph Cornacchia, Brookfield • Juli Morrow, Goodmans • Marcelo Sarkis • Osvaldo Carvalho de Sousa • Paola Saad • Paulo Salomao, OMERS • Roger Paiva, Gerdau • Ted Hewitt, SSHRC • Thiago Silva, OTPP • Charles Larabie, Strategic Advisor to the BCCC Board

Committees

Arbitration • Education • Event & Marketing • Healthcare • Innovation Science & Technology • Mining • Sustainability • Trade & Investment

Brazil-Canada Chamber of Commerce

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Fax: +1 416 363 0406
info@brazcanchamber.org

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Sponsorship & Main Benefits

BCCC Platinum Sponsor

Available only for Corporate, Leading or Partner Members

Investment: \$10,000 per year (plus applicable taxes)

- Logo displayed on the BCCC webpage as Platinum Sponsor (Sponsor & Event Pages)
- Logo displayed on all BCCC events printed materials as a BCCC Leading Sponsor
- Right to distribute marketing materials at all BCCC events
- PDAC and all other Pillar Event Platinum Sponsorship Benefits
- Satellite Events Platinum Sponsorship Benefits

BCCC Gold Sponsor

Available only for BCCC Members

Investment: \$7,500 per year (plus applicable taxes)

- Logo displayed on the BCCC webpage as Gold Sponsor (Sponsor & Event Pages)
- Logo displayed on all BCCC events printed materials as a BCCC Gold Sponsor
- Right to distribute marketing materials at all BCCC events
- PDAC and all other Pillar Event Gold Sponsorship Benefits
- Satellite Events Gold Sponsorship Benefit

BCCC Silver Sponsor

Available only for BCCC Members

Investment: \$5,000 per year (plus applicable taxes)

- Logo displayed on the BCCC webpage as Silver Sponsor (Sponsor & Event Pages)
- Logo displayed on all BCCC events printed materials as a BCCC Silver Sponsor
- PDAC and all other Pillar Event Silver Sponsorship Benefits
- Satellite Events Silver Sponsorship Benefit

Members Only Sponsorship Packages:

- Members only sponsorship packages will give a great visibility to your company in 2016
- Access to all Pillar & Satellite Events Sponsorship Benefits during 2016
- Premium Sponsorship Cost Benefit
- Sold only until April 31st, 2016
- 10% discount for a 3 year commitment

Our Main Sponsors and Partners in the Past 3 Years

Platinum: Baker & McKenzie • Cancana Resources Corp. • Ferrometals • McCarthy Tétrault • Promon • Vale

Gold: Atlantica Mining • Avanco Resources • Copa Airlines • Eagle Star • FTI Consulting • HSBC • Kinross • Luna Gold • Machado Meyer • MBAC Fertilizer Corp. • Osler, Hoskin & Hartcourt LLP • RBC Wealth Management • Rhios • Scotiabank • Sunnybrook • Toronto Stock Exchange • Tozzini Freire

Silver: Aura Minerals • BMO Capital Markets • Brookfield • Edgecrest Capital • Felsberg e Associados • GD Mining • Hub International • Ingle International • KPMG • Macquarie • Pinheiro Neto • Prima IP Incorporated • Trench, Rossi e Watanabe Advogados • Votorantim Cement North America • Yamana Gold

Partners: CBIE • CCA • CCBC • City of Toronto • Global Affairs Canada • EDC • London Chamber of Commerce • Province of Ontario • Consulate General of Brazil in Toronto

Showcase your company to a targeted audience

Become a Sponsor Today

Sponsor the BCCC activities and give visibility to your company to influential people and business doing business between Brazil and Canada.

Choose the right type of sponsorship for your company and enjoy the benefits of being a Platinum, Gold or Silver Annual Sponsor of the BCCC.

We appreciate your business and are looking forward to working together with you and your company.

Pillar Events

Pillar events Includes the BCCC at PDAC 2015 • the BCCC 2015 Doing Business in Brazil • the BCCC 2015 Science & Technology Event • the BCCC 2015 End of Year Celebration

Satellite Events

Diplomatic Round Tables • Video Conferences and Conference Calls with Brazilian Experts • Annual Business Community Social Event • Trade Mission • Special Partners & Members Events

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BCCC

Brazil-Canada Chamber of Commerce
Chambre de Commerce Brésil-Canada

Membership Application Form

Become a new member Renew my membership

Member Information

Member Name

Address

Postal Code

Country

City

Province/State

Sector

Industry

Website

Company Services and Products

Representative Information

First Name

Last Name

Job Title

E-mail

Phone

Mobile

Address

Postal Code

Country

City

Province/State

Communication Opt-in

BCCC Communications are e-mail, invitations, surveys and a e-newsletter.

Yes! I want to receive BCCC communications No. I am not interested.

I authorize the BCCC to include my company's name and contact information in the BCCC's website

Membership & Sponsorship Application Form

Membership Category

1 Year Membership

2 Year Membership

BCCC Partner Member (Investment: Leading or Corporate + \$2,500 + Event Cost per year)¹

BCCC Leading Member (Investment: \$7,500 per year)¹

BCCC Corporate Member (Investment: \$5,000 per year)¹

BCCC Small Business Member (Investment: \$1,200 per year)¹

BCCC Education Institution Member (Investment: \$1,500 per year)¹

BCCC Individual Member (Investment: \$500 per year)¹

BCCC Student Member (Investment: \$250 per year)¹

Sponsorship Category

1 Year Sponsorship

3 Year Sponsorship (10% Discount)

BCCC Platinum Sponsor (Investment: \$10,000 per year)¹

BCCC Gold Sponsor (Investment: \$7,500 per year)¹

BCCC Silver Sponsor (Investment: \$5,000 per year)¹

⁽¹⁾ Plus Applicable Taxes HST/GST | BCCC HST/GST #895651743

Payment Methods

Cheque

Please mail your cheque attached to this application form. See mailing procedure below.

Credit Card

Select your card type

Visa

Mastercard

Card Number

Expiry Date

Name on card

AUTHORIZATION

By checking this box, I acknowledge the charges described hereon. Payment in full to be made when billed or in extended payment in accordance with standard policy of Company issuing card.

Signature: _____

How to send your Application

Via Fax: Send to BCCC Fax: +1 (416) 363-0406

Electronic: e-mail to: info@brazcanchamber.org

Mail: Brazil-Canada Chamber of Commerce - 401 Bay Street, Suite 1600 | Toronto, Ontario - M5H 2Y4

BCCC Board of Directors 2016

Frederico Marques – Chair
McCarthy Tetrault

John Welch – Vice Chair
CIBC World Markets

Cory McPhee
Vale Canada

Charles Larabie
Honorary Member

Daniel Ricica
KPMG

Fabio Seabra
Individual Member

Fábio Theophilo
Individual Member

Gustavo Zentner
Individual Member

Joanne Tognarelli
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Joseph Cornacchia
Brookfield

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Prima IP

Paola Saad
Mandala Group

Paulo Salomao
OMERS

Roger Paiva
Gerdau

Ted Hewitt
Social Science and Human Research Council

Thiago Silva
OTPP



BCCC Executive Committee

Frederico Marques

Chair

John Welch

Vice-Chair

Marcelo Sarkis

Paola Saad

Ted Hewitt

BCCC Management 2016

Carolina Mangabeira Albernaz

Director of Business Development

Thiago Oshida

Director of Finance (until April 2016)





www.brazcanchamber.org



info@brazcanchamber.org



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Join us at Brazil Canada Chamber of Commerce – BCCC
(Official)

Brazil-Canada Chamber of Commerce
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