INVEST IN BRASIL

Carlos Padilla
Oil&Gas
Investment Division

OIL&GAS

September 2020

Promoted by

ApexBrasil

MINISTRY OF FOREIGN AFFAIRS

PÁTRIA AMADA BRASIL
BRAZILIAN GOVERNMENT

The best of **Brazil to the world**

Export Promotion

of Brazilian
products and services

International Expansion

of Brazilian
companies

Attract Foreign Investment

Focused on
prioritized sectors

Taking action: COVID-19

In the current context of the pandemic, Brazil is taking concrete actions to respond to the COVID-19 crisis and remain globally competitive.

Among other measures, the Brazilian government has launched a package to protect both workers, especially the most vulnerable ones, and small and medium-sized enterprises.

Please visit http://coronavirus.apexbrasil.com.br/investidores/ **and our LinkedIn page or contact our team to access further support: investinbrasil@apexbrasil.com.br**

Position Brazil as a **top investment destination**

Capability building with **strategic alliances**

Promotion of **investment opportunities**

Portfolio management of qualified companies

Facilitate softlanding in the Brazilian market

APEX-BRASIL HAS A WIDE NETWORK AND **INTERNATIONAL PRESENCE**

8 Apex-Brasil offices and

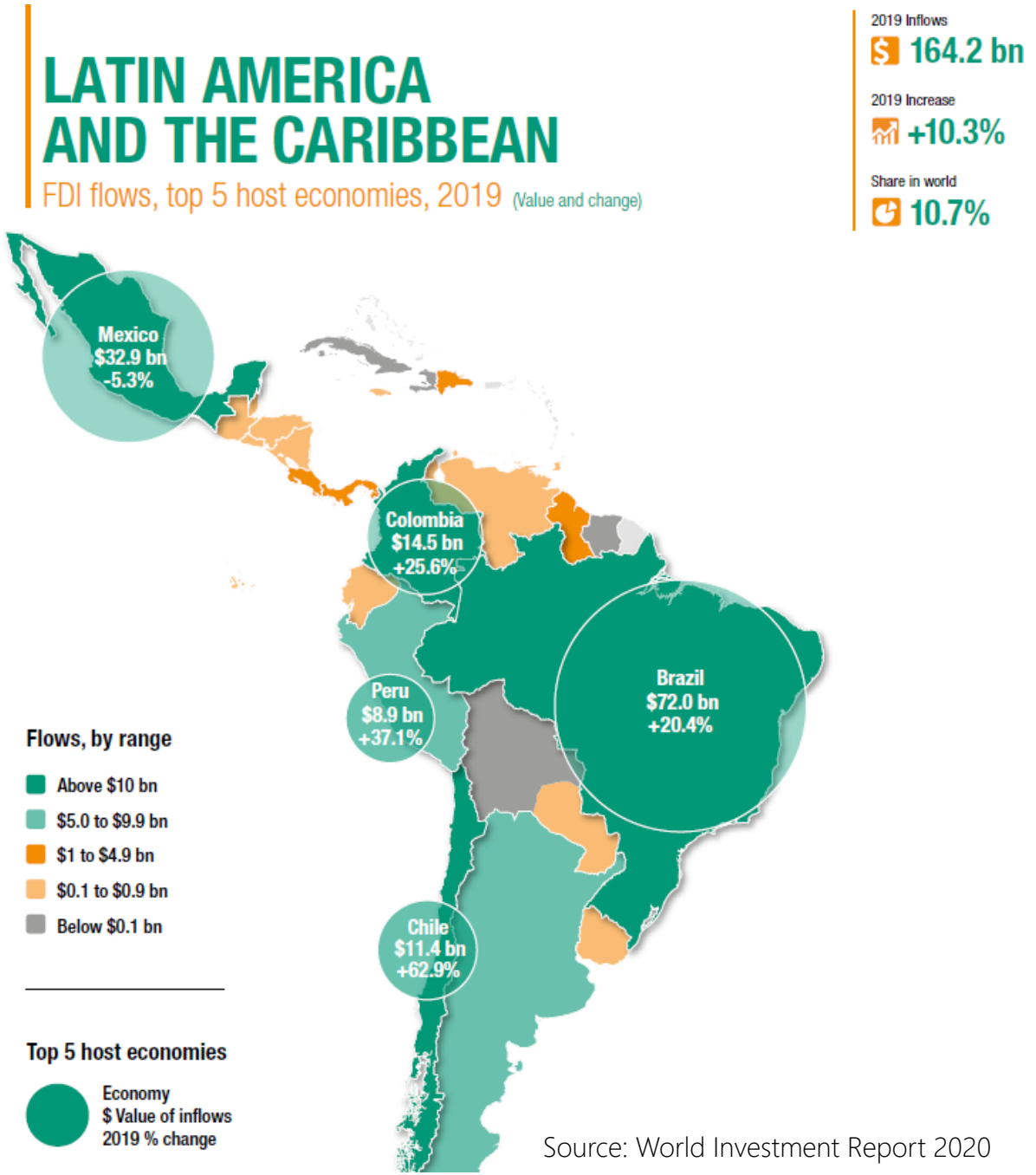
105 Trade Promotion Sections (SECOMs)

Cooperation Agreements with major Investment Promotion Agencies

Why Brazil

- ✓ **US$ 72 billion** in 2019
- ✓ **6th** destination in the world
- ✓ **43,8%** of Latin America's FDI

2019 Latin America FDI Inflows
$164 bn



Source: World Investment Report 2020

BRAZILIAN
PETROLEUM
PARTNERSHIPS

The **Brazilian Petroleum Partnerships** (BPP) program is designed to attract investments by fostering **partnerships between Brazilian and foreign companies** of the Oil&Gas sector, promoting the **integration of Brazil into the global supply chain**

Criteria for selecting **Foreign Companies**

Enhance quality of products and services
Manufacturing and Innovation

Business development and market access in Brazil and abroad
Global Supply Chain

Facilitate access to funds and capital investors
Private Equity and venture capital

Benefits for **Foreign Companies**

ACCELERATE

Market Entry

By developing fruitful partnerships

ACCESS

Qualified Brazilian companies selected by

Oil&Gas experts in the brazilian market

ACQUIRE

Knowledge and relationships

With major players in Oil&Gas sector

MATCHMAKING

Agendas with Brazilian companies

According to the desired profile

ESTABLISH

Sucessful partnerships

That satisfy requirements to do business in Brazil (50% local content)

PROTECT

Your investment

By reducing risks and costs

Offshore Technology Conference

Brazilian Pavillion 2019 / 2021

Internalization Mission

Oil&Gas Seminar

Develop Partnerships

Port of Houston

Technical visits

Support site location

Success cases

Sharing experiences

The best of Brazil
to the world

Investment Opportunities
Outreach missions

World class events
Partnerships development

Technical visits
Support site location

Global Networking
Strategic Information

Thank You!

Carlos Padilla – Oil&Gas Investment Officer
carlos.padilla@apexbrasil.com.br
https://www.linkedin.com/in/cepad/

www.apexbrasil.com.br
apexbrasil@apexbrasil.com.br
https://www.linkedin.com/company/invest-in-brasil/